

ABC Success Plan

Personal Sales: Discount Sliding Scale

Personal Sales (RSP)	Off-Invoice Discount	Paid Back Monthly As Additional Discount	Income Potential
R 88 550 +	20%	23%	R 38 077+
R 62 650 - R88 549	20%	20%	R25 060 - R 35 420
R 39 950 - R62 649	20%	15%	R 13 983 - R 21 927
R 18 350 - R39 949	20%	12%	R 5 872 - R 12 784
R 10 800 - R 18 349	20%	10%	R 3 240 - R 5 505
R 6 500 - R10 799	20%	8%	R 1 820 - R 3 024
R 4 550 - R 6 499	20%	5%	R 1 138 - R 1 625
R 1 950 - R 4 549	20%	2,5%	R 439 - R 1 024
R 0 - R 1 949	20%		R 0 - R 390

 Your own Personal Sales & Online Shop Sales will count towards your levels to earn Additional Discount on the Personal Sales Sliding Scale

 Variable discountable items: Count towards your Personal Sales Sliding Scale but will not generate Additional Discount

 Online Shop Sales Link: Every Annique Rooibos Consultant has an Online Shop Link to generate Online Shop Sales through sharing your unique link on Social Media

Where to find your link: On the Annique Rooibos Store > My Account > Shop Clients

 R = RSP = Retail Sales Price = Selling price of an item

ABC Success Plan

The amazing ABC Success Plan helps you make your income goals come true. This compensation plan is built on two legs, **Personal Sales achievements** and **Building a Business**.



	Consultant	Advanced Consultant	One-Star Consultant	Two-Star Consultant	Three-Star Consultant	Four-Star Consultant	Manager	Director	Ruby Director	Emerald Director	Diamond Director
Title	C	AC	S1	S2	S3	S4	M	D	RD	ED	DD
Active Legs*			1	2	3	4	5	6	7	9	10
Structure Title Leg Requirements (each leg R 1 200+ PS to count for you)			1 x C	2 x C	2 x C 1 x S1	2 x C 1 x S1 1 x S2	1 x C 2 x S1 2 x S2	3 x AC 2 x S2 1 x M	5 x AC 1 x S4 1 x M	4 x C 4 x M 1 x D	5 x C 3 x M 2 x D
Group Sales:			R9 700	R18 400	R40 000	R59 400	R75 600**	R75 600**	R75 600**	R75 600**	R75 600**

ADQ - Personal Sales (RSP)***	<R1 300	R1 300	R1 300	R1 300	R1 600	R2 700	R3 800	R3 800	R3 800	R3 800	R3 800
Including Recruitment Level 1 Consultant****			1 over 3 months rolling	1 over 3 months rolling	2 over 3 months rolling	3 over 3 months rolling	3 over 3 months rolling	3 over 3 months rolling	3 over 3 months rolling	3 over 3 months rolling	3 over 3 months rolling
Team Building Discount: Level 1 (TB 1)		3%	5%	5%	5,5%	6%	6%	6%	6%	6%	6%
Team Building Discount: Level 2 (TB 2)		2%	3%	4%	4,5%	5%	5%	5%	5%	5%	5%
Group Discount							2%	2%	2%	2%	2%
Generation 1: Discount							2%	3%	3%	3%	3%
Generation 2: Discount								1%	1,5%	2%	2,5%

ADQ - Personal Sales (RSP)***	<R1 300	R1 300	R1 900	R2 700	R4 300	R9 200	R11 300	R13 500	R15 700	R17 800	R22 200
Excluding Recruitment			n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Team Building Discount: Level 1 (TB 1)		1,5%	2,5%	2,5%	2,75%	3%	3%	3%	3%	3%	3%
Team Building Discount: Level 2 (TB 2)		1%	1,5%	2%	2,25%	2,5%	2,5%	2,5%	2,5%	2,5%	2,5%
Group Discount							1%	1%	1%	1%	1%
Generation 1: Discount							1%	1,5%	1,5%	1,5%	1,5%
Generation 2: Discount								0,5%	0,75%	1%	1,25%

Bright Star Reward** S2-S4; For qualifying Consultants				R550	R1 100	R1 100					
Bright Star Matching Reward** For qualifying Consultant sponsors				R275	R550	R550					
Manager Promotion Reward** For qualifying Consultant Managers							R2 200				
Manager Development Reward** For qualifying Manager sponsors							R1 100				

*Active leg = R1,200 over a 3-month period (Incl. Discountable, Variable & Online Shop Sales)

** Refer to the ABC Plan Training Manual on the Annique Rooibos Academy for the rules

*** To earn on your team, your own Personal Sales plus Online Shop Sales will count towards the required amount

****New Level 1 Consultant order (minimum R500 in the month of registration) to count as recruit to earn on team, can include Starter Packs, Variable and Discountable products. The R500 is before discount and accumulative in the month of registration. Subject to monthly cut-off dates

Business (Registration) Link: Every Annique Rooibos Consultant has a Business (Registration) Link to recruit new Consultants through sharing your unique link on Social Media. Where to find your link - On the Annique Rooibos Store > My Account > Referral List / New Registrations