## Earn R19 000 +

What is your earnings goal? What is business strategy? At Annique we have a rich compensation plan, the ABC Success Plan. This plan offers you 13 different ways to get paid for your hard work!

# in ONLY

#### 1 Personal Sales Discount:

You get 20% discount on every discountable product you buy from Annique.

#### **2** Personal Sales Sliding Scale:

You receive an extra 20% on top of the off-invoice discount, depending on the sliding scale. The more you sell, the more you earn. We pay cash back into your bank account by the 20th of each month.

#### 3 Fast Start Rewards Programme:

New consultants are rewarded with gifts in their first seven months. You can earn gifts from as low as R65 and up to R2 300. The more you sell, the higher the value of the gifts.

#### 4 Fast Start Sponsor Reward:

The new consultant's sponsor can earn cash when his/her consultant reaches certain sales in months five to seven during the Fast Start period. You can qualify for this reward as soon as you recruit somebody into your business.

#### **5** Bright Star Reward:

When you move up to a Two-Star, Three-Star or Four-Star Consultant you will earn extra cash.

#### 6 Bright Star Matching Reward:

When your new consultant moves up to a Two-Star, Three-Star, or Four-Star Consultant in a specific period you, as the sponsor, will earn extra cash.

#### 7 Manager Promotion Reward:

When you move up to a Manager, you will earn extra cash.

#### 8 Manager Development Reward:

When your consultant moves up to a Manager you, as the sponsor, will earn extra cash.

### **Team Building Discount:**

You will earn cash on your team members' personal sales - Levels 1 and 2 in your team.

#### 10 Group Discount:

All Managers and above will earn Group Discount on you team members' Personal Sales.

#### **Generation Discount:**

All Managers and above will earn Generation Discount

the personal sales of generations of consultants.

#### Annique Shop Online Sales:

If your customer makes a purchase on the Annique Shop using your personal link, you will earn additional discount on your Personal Sales Sliding Scale. You will also earn on the personal sales of your team members' customer's (Online Shop Sales included) purchases through the Team Building, Group and Generation discount.

#### **Rewards Programme:**

TOTAL

We have different rewards programmes like the Overseas Incentive Programme, Local is Lekker holiday competition, quarterly and yearly rewards.

See below an illustration of how a consultant who started in January, achieved amazing earnings by July.



**JANUARY** JUNE **JULY** Manager **DOWNLINE SALES S3 DOWNLINE** R202 343 **SALES** Income Breakdown from Downline performance R39 892 **PERSONAL PERSONAL PERSONAL Advanced** Team Building 1 = R 8 526.00 **SALES SALES SALES** Team Building 2 = R 3 012.10 Consultant Group Discount (incl. PS) = R 4 097.28 Sub Total R15 635.38 R9 935 R12 782 R3 400 DOWNLINE **SALES** Bright Star Matching Reward= R 550.00 (1 of her team reaches S3 status in 3 months) Manager Promotion Reward = R 2 200.00 R1 781 R 2750.00 LEVEL 1:1 LEVEL 1:13 LEVEL 1:22 TEAM SIZE: 1 TOTAL TEAM SIZE: 16 TOTAL TEAM SIZE: 64 TITLE: ADVANCED TITLE: THREE STAR TITLE: MANAGER CONSULTANT **INCOME** R2 980 R3 834.60 INCOME R 18 385.38 R675 R53.43 **INCOME** R2 581 TOTAL **TOTAL INCOME** R3 033.43 INCOME R6 415.60 R 19 060.38