ANNIQUE rooibos

# PREMIÈRE

## Special Edition Replique
Rewards & Recognition Results

# TOP 10 IN DOWNLINE SALES

1 July 2021 to 30 June 2022

**1st place:**
**Elizma du Bois**
**from Durbanville, Cape Town**
**R113 445 370**
R25 000
Annique Voucher

**2nd place:**
**Fransie du Plessis**
**from Waterkloof, Gauteng**
**R35 459 359**
R22 000
Annique Voucher

**3rd place:**
**Elmien Goosen**
**from Durbanville, Cape Town**
**R30 438 787**
R19 000
Annique Voucher

**4th place:**
**Leslie Grobler**
**from Cradock, Eastern Cape**
**R28 917 256**
R17 000
Annique Voucher

**5th place:**
**Petro Venter**
**from Gqeberha, Eastern Cape**
**R22 969 853**
R15 000
Annique Voucher

**6th place:**
**The Vos family**
**from Florida, Gauteng**
**R15 772 135**
R13 000
Annique Voucher

**7th place:**
**Irma Viljoen**
**from Standerton, Mpumalanga**
**R15 730 272**
R11 000
Annique Voucher

**8th place:**
**Sanette Horn**
**from Centurion, Gauteng**
**R13 881 919**
R9 000
Annique Voucher

**9th place:**
**Annemarie Cronje**
**from Bloemfontein, Free State**
**R12 901 774**
R7 000
Annique Voucher

**10th place:**
**Billie Pretorius**
**from Windhoek, Namibia**
**R11 582 830**
R5 000
Annique Voucher

# Top 11 – 30 in Downline Sales

11

**Henriëtte Badenhorst**
from Boksburg, Gauteng
R11 455 668

12

**Dalena Stulting**
from George, Western Cape
R10 801 241

13

**Adele Dercksen**
from Centurion, Gauteng
R9 814 226

14

**Michelle Goodwin**
from Montana Park, Gauteng
R9 743 666

15

**Herculine Stander**
from Kempton Park, Gauteng
R9 344 020

16

**Dalene Celliers**
from Panorama, Cape Town
R 8 009 262

17

**Veronica Bezuidenhout**
from Boksburg, Gauteng
R 6 342 322

18

**Dalene Richter**
from Bloemfontein, Free State
R6 183 981

19

**Lona Liebenberg**
from Paarl, Western Cape
R 4 964 724

20

**Mariske Botha**
from Centurion, Gauteng
R4 928 680

21

**Theresa Meyer**
from Struisbaai, Western Cape
R4 869 755

22

**Marianne Germishuys**
from Brackenfell, Cape Town
R4 705 843

23

**Michelle Lettau**
from Murrayfield, Gauteng
R4 574 999

24

**Annelize du Plessis**
from George, Western Cape
R4 391 755

25

**Lizette Labuschagne**
from Alberton, Gauteng
R3 856 370

26

**Anna-Marie Schutte**
from Stellenbosch, Western Cape
R3 844 781

27

**Elaine Opperman**
from Windhoek, Namibia
R3 643 212

28

**Rodie-Lané Bronkhorst**
Pretoria North, Gauteng
R3 600 614 (side volume)

29

**Connie Zietsman**
from Centurion, Gauteng
R3 445 614

30

**Belinda Fourie**
from Centurion, Gauteng
R3 444 387 (side volume)

**A special gift valued at R2 000**

# NEWCOMER – of the year

1 July 2021 to 30 June 2022

**This Consultant must be registered between 1 July 2021 and 30 June 2022. He/she must have Personal and Downline Sales, have started to recruit new Consultants into his/her team, and execute the Key Drivers of the Annique business.**
**Weighting: 50% Personal Sales, 40% Downline Sales, 10% Level 1 recruits**

## WINNERS

### 1st Place – Carien Coelho

**from Centurion, Gauteng**

**Cash R 8 500 + Annique Voucher R2 000**

**Date Started** 2021/09/15

**Personal Sales** R265 522

**Downline Sales** R276 472

**Total Points** 230

Carien Coelho is a lady who saw a gap in her market, took the opportunity, and did extremely well. As a second generation Annique Consultant, her sponsor, and her upline are extremely proud of her. This businesswoman owns a guesthouse, so she knows everything about the importance of making your clients feel special.

### 2nd Place – Potego Chabalala

**from Polokwane, Limpopo**

**Cash R 5 500 + Annique Voucher R2 000**

**Date Started** 2021/12/21

**Personal Sales** R11 065

**Downline Sales** R429 835

**Total Points** 217

Potego only joined the company late in 2021, and immediately started recruiting people, training them and, with the help and support of her sponsor, she grew a healthy, Rooibos business that changes people's lives. Potego always dreamed of being her own boss and after she was unemployed for many years, she just wanted to share the Annique business opportunity with everyone, everywhere.

### 3rd Place – Susan Hyman

**from Stellenridge, Cape Town**

**Cash R4 000 + Annique Voucher R2 000**

**Date Started** 2021/11/16

**Personal Sales** R133 374

**Downline Sales** R177 749

**Total Points** 160

This dynamic lady has been an Annique client for many years. Her Annique Consultant presented the business opportunity to her and Susan immediately registered and worked for all of the Fast Start gifts and rewards. She quickly got her friends and family to start using the Annique products and decided that she wanted to start building a team by sharing the opportunity and letting people join her team.

### 4th Place – Constance Mbebe

**from Tonga, Mpumalanga**

**Annique Voucher R4 000**

**Date Started** 2021/09/16

**Personal Sales** R65 211

**Downline Sales** R362 224

**Total Points** 146

This dynamic lady believes that you need to bring the products to the clients in order to get the sales, so she does weekly demonstrations and presentations where people get a chance to have a real Rooibos experience. She and her sponsor make a great team and this duo is getting very popular in the community where they live.

### 5th Place – Engela Wissing

**from Waverley, Pretoria**

**Annique Voucher R3 000**

**Date Started** 2021/08/02

**Personal Sales** R152 757

**Downline Sales** R214 581

**Total Points** 135

Engela's first experience with the Rooibos products started about six years ago after she received an Annique gift. She fell in love with the products and always entertained the idea of joining the business. Once she did, her goal was to reach the Fast Start goals as soon as possible. With a lot of planning she reached her targets and soon realised she needed bigger goals. With the support of her sponsor and upline, she is set on even bigger sales goals for herself, her team and her Annique business.

### 6th Place – Yandiswa Potwana

**from Cape Town, Western Cape**

**Annique Voucher R2 000**

**Date Started** 2021/10/27

**Personal Sales** R13 699

**Downline Sales** R304 800

**Total Points** 112

This mother of three had a dream of giving her kids a proper education and her Rooibos business turned that dream into a reality. When she started spreading the word about Annique's wonderful Rooibos products she realised that there are so many people who had never heard of Annique or the healing properties of Rooibos. She soon realised the huge opportunity she had been given to build a sustainable business and earn an extra income.

# PERSONAL SALES

1 July 2021 to 30 June 2022

**CRITERIA – He/she is a true direct seller and has achieved high levels of Personal Sales between 1 July 2021 and 30 June 2022 compared to 1 July 2020 to 30 June 2021. Weighting: 80% Personal Sales, 20% sales growth. Previous year's sales must be minimum of R400 000 in order to get the 20% weighting on growth. This award is subject to a minimum of 10% growth.**

## WINNERS CATEGORY 1

**R400 000 + per year**

### 1st Place – Annemarie Cronje

**from Bloemfontein, Free State**

**Cash R12 000**

**2020/2021**
R808 129
**2021/2022**
R917 238
**Growth R Value**
R109 109
**Growth %**
13.5%
**Total Points**
3460

Annemarie is a great leader, friend and mentor to her team, but she loves her clients and still enjoys giving great service and selling Rooibos to everyone. Year after year her personal sales and her client base has kept on growing and she understands the importance of constantly getting new clients.

### 2nd Place – Billie Pretorius

**from Windhoek, Namibia**

**Cash R10 000**

**2020/2021**
R538 747
**2021/2022**
R628 685
**Growth R Value**
R89 938
**Growth %**
16.7%
**Total Points**
2468

Billie is one of our true sellers. She is not only a product evangelist, but also believes that every household in Windhoek needs the Annique products. She knows the products can give excellent recommendations and her years of experience with the Annique products means you can ask her advice any time.

### 3rd Place – Dalene Celliers

**from Panorama, Cape Town**

**Cash R8 000**

**2020/2021**
R517 917
**2021/2022**
R571 751
**Growth R Value**
R53 834
**Growth %**
10.4%
**Total Points**
2066

You can expect nothing but the best client care and service from this lady. For years, she has been an excellent example of the perfect Annique Consultant and she understands the importance of building relationships with your clients. She believes in the products and their results.

## WINNERS CATEGORY 2

**R100 000 – R399 999 per year**

### 1st Place – Sandra Kruger

**from Fairland, Johannesburg**

**Cash R10 000**

**2020/2021**
R302 353
**2021/2022**
R520 729
**Growth R Value**
R218 376
**Growth %**
72%
**Total Points**
3240

Her love for the Annique Rooibos products was not the only thing she inherited from her mother, but also how to give excellent service, how to share testimonials with people and how to get new clients all the time. She is a true example of how you can have great Personal Sales even though you still love to travel and that you can do this business anywhere.

### 2nd Place – Adele Dercksen

**from Centurion, Gauteng**

**Cash R8 000**

**2020/2021**
R361 163
**2021/2022**
R463 865
**Growth R Value**
R102 702
**Growth %**
28%
**Total Points**
2510

Adele has always had a very professional approach to her business. She gives excellent client service and is constantly thinking of creative ways to introduce her clients to new products and/or offer gift boxes as an extra service.

### 3rd Place – Martie Kruger

**from Centurion, Gauteng**

**Cash R6 000**

**2020/2021**
R358 164
**2021/2022**
R455 754
**Growth R Value**
R97 589
**Growth %**
27%
**Total Points**
2450

Martie immediately fell in love with the Annique products after she had amazing results herself. She decided to start her own Annique business and help other people with skin care problems. She loves giving an Annique facial and pampering her clients.

# BUSINESS BUILDER

1 July 2021 to 30 June 2022

**The Business Builder Award is a prestigious award for a Consultant who takes the business into the future, who builds his/her business through recruiting new Consultants in his/her Level 1.**

## ✦ WINNERS CATEGORY 1 ✦

**Criteria: • Weighting 50% of new Level 1 Consultants • 50% Level 1 Consultant's Personal Sales • Level 1 Consultant's Personal Sales needs to be a minimum of R250 000 to qualify in this category.**

### 1st Place — Michelle Goodwin

**from Montana Park, Gauteng**

**Cash to the value of R100 000**

**New Level 1 consultants**
102

**Total Sales of new consultants**
R462 370

**Total Points**
2875

Michelle is a goal-orientated, driven and successful Annique businesswoman. She believes in having processes in place, doing constant training with her team and her success with building her business comes form online marketing. She breaks records year after year with her sales, recruits and success.

### 2nd Place — Petro Venter

**from Gqeberha, Eastern Cape**

**Overseas Ticket Value R40 000**

**New Level 1 consultants**
80

**Total Sales of new consultants**
R405 560

**Total Points**
2359

Petro has a dream of making sure that every household in South Africa becomes a Rooibos household. Her passion for the Rooibos products and for empowering and working in emerging markets, keeps her going every day. Her goal is to change lives and share the business opportunity wherever she goes.

### 3rd Place — Rehana Cajee

**from Ridgeway, Johannesburg**

**Cash to the value of R15 000**

**New Level 1 consultants**
45

**Total Sales of new consultants**
R268 999

**Total Points**
1426

Rehana is a perfect example of what courage, motivation and a positive attitude can accomplish. As soon as she started taking her business seriously, there was no stopping her. Despite personal challenges, she just kept going; building her team and recruiting new people.

### 4th Place — Charlene Fivaz

**from Lephalale, Limpopo**

**Annique Voucher to the value of R13 000**

**New Level 1 consultants**
27

**Total Sales of new consultants**
R295 162

**Total Points**
1181

Charlene's passion has always been to make women feel special, to pamper them and make them feel good about themselves. So the Annique business fits her perfectly. She loves working with the products, doing Annique facials and is constantly recruiting new consultants.

### 5th Place — Rodie-Lané Bronkhorst

**from Pretoria North, Gauteng**

**Annique Voucher to the value of R11 000**

**New Level 1 consultants**
27

**Total Sales of new consultants**
R260 216

**Total Points**
1096

Lané is our own TV celebrity. Women empowerment and being her own boss has always been what drives her. Growing up with her mom's Annique business, it was easy for her to make the decision to start at a very young age and become financially independent. Lané believes in constant team meetings, training and gatherings.

### 6th Place — Carolien Prinsloo

**from Vaal Triangle, Free State**

**Annique Voucher to the value of R9 000**

**New Level 1 consultants**
10

**Total Sales of new consultants**
R266 728

**Total Points**
1062

Carolien eats, sleeps and lives Annique. She is constantly helping people with any ailments and recommends Annique products as a possible cure. She believes in the results of the Rooibos products and wants everyone to benefit from them.

# BUSINESS BUILDER

1 July 2021 to 30 June 2022

**The Business Builder Award is a prestigious award for a Consultant who takes the business into the future, who builds his/her business through recruiting new Consultants in his/her Level 1.**

## ✦ WINNERS CATEGORY 2 ✦

**Criteria: • Weighting 50% of new Level 1 Consultants • 50% Level 1 Consultant's Personal Sales • Level 1 Consultant's Personal Sales needs to be a minimum of R100 000 to qualify in this category.**

### 1st Place — Hendrik Geldenhuys & Eldré Küyler

**from Strandfontein, Western Cape**

**Cash to the value of R8 000 + Annique Voucher R2 000**

**New Level 1 consultants**
51

**Total Sales of new consultants**
R210 131

**Total Points**
648

This successful team knows all the ins and outs of recruiting online and building teams all over the country. Over the years these two young men have successfully built a downline, and were the first to offer online ordering and recruitment services.

### 2nd Place — Annemarie Cronje

**from Bloemfontein, Free State**

**Cash to the value of R6 000 + Annique Voucher R2 000**

**New Level 1 consultants**
49

**Total Sales of new consultants**
R180 635

**Total Points**
598

Annemarie has a business to the value of almost R13 million. She plans ahead, believes in constant activities and training in her team and is actively recruiting every day. She is a great example to her team.

### 3rd Place — Ricky Booysen

**from Kimberley, Northern Cape**

**Cash to the value of R4 000 + Annique Voucher R2 000**

**New Level 1 consultants**
40

**Total Sales of new consultants**
R187 032

**Total Points**
534

Ricky has perseverance, a never-give-up attitude and is a go-getter. She has motivated herself to not only take control of her own life, health and future but to also help others. She recruits online and has a successful team from different areas in South Africa.

### 4th Place — Leslie Grobler

**from Cradock, Eastern Cape**

**Annique Voucher to the value of R5 000**

**New Level 1 consultants**
32

**Total Sales of new consultants**
R232 238

**Total Points**
524

Leslie has years of experience in building her team, helping them to succeed and paying forward her knowledge, her experience and her love for the Rooibos products. She understands the importance of growing your Level 1 and actively recruits and develops new L1 consultants.

### 5th Place — Anna-Marie Craven

**from Alberton, Gauteng**

**Annique Voucher to the value of R4 000**

**New Level 1 consultants**
46

**Total Sales of new consultants**
R120 058

**Total Points**
503

Anna-Marie is a successful businesswoman who worked in law and corporate business for years, but loved to do Annique on the side. Her biggest motivation is the overseas incentive and she is constantly working on her goals.

### 6th Place — Carien Beneke

**from Bon Accord, Gauteng**

**Annique Voucher to the value of R3 000**

**New Level 1 consultants**
37

**Total Sales of new consultants**
R140 296

**Total Points**
456

Carien took her Annique business seriously from day one. She has a successful downline and believes in online training, Zoom sessions and weekly meetings with her team. You will never find her without her phone or her laptop and is always inviting new people to join her team.

# DOWNLINE SALES IN CATEGORIES

## 1 July 2021 to 30 June 2022

**At Annique we recognise the achievement of Downline Sales in 7 categories. He/She hosts regular team meetings, organises regular workshops and training for his/her team. He/She supports the belief that you have to build the business through recruitment and sales. Criteria: Weighting: 90% Downline Sales • 10% Sales Growth • Minimum of R 200 000 Downline Sales in previous year. • Minimum 3 new Level 1 consultants. • This award is subject to a minimum of 10% growth. In order to qualify for the 10% growth, you need a minimum of R200 000 Downline Sales in previous year • The 70/30 rule applies**

## WINNERS CATEGORY 1
**R200 000 – R299 999**

### 1st Place — Zharina Francis
**from Roodepoort, Gauteng**

**Annique Voucher Value R4 000**

**2021/2022** R1 144 543

**2020/2021** R151 016

**Growth %** 658%

**Total Points** 894

Zharina is always giving praise to her team, her leaders and her Annique Consultants - she is truly their biggest fan. This lady is hardworking and has big dreams for her Annique business. She and her consultants have broken down boundaries the past 12 months and their team is just getting stronger by the day.

### 2nd Place — Carolien Prinsloo
**from Vaal Triangle, Gauteng**

**Annique Voucher Value R3 000**

**2021/2022** R460 265

**2020/2021** R91 069

**Growth %** 505%

**Total Points** 360

Carolien has been using the Annique products for many, many years and this grandmother is another great example of how amazing the products work with her great looking skin. She is passionate about the products and believes that everybody can benefit from the healing powers of Rooibos and our health ranges.

### 3rd Place — Marjorie vd Merwe
**from Bothaville, Free State**

**Annique Voucher Value R3 000**

**2021/2022** R428 438

**2020/2021** R285 221

**Growth %** 50%

**Total Points** 357

Marjorie joined the Annique business during lockdown and wanted to use the opportunity as an extra income. She decided to present the Annique opportunity to every single person who crossed her path. She loves hosting Pamper Parties and slowly but surely she started building a successful Annique team.

## WINNERS CATEGORY 2
**R300 000 – R499 999**

### 1st Place — Charlene Fivaz
**from Lephalale, Limpopo**

**Annique Voucher Value R7 000**

**2021/2022** R1 165 322

**2020/2021** R428 874

**Growth %** 172%

**Total Points** 1668

Charlene comes from the heart of the bushveld and works weekends on guest farms where she gets to meet new people, shares the Annique products and gets new consultants to join her business. She truly found the perfect way to collaborate her passions in life.

### 2nd Place — Naurincke Rossouw
**from Vaal Triangle, Gauteng**

**Annique Voucher Value R6 000**

**2021/2022** R1 012 338

**2020/2021** R454 661

**Growth %** 145%

**Total Points** 1421

This dynamic lady joined the business in 2014, and loves giving Annique facials to her customers. She also spoils her clients by going to their homes to demonstrate the new products, pampering them and giving great service to her clients.

### 3rd Place — Hendrik Geldenhuys & Eldré Küyler
**from Strandfontein, Western Cape**

**Annique Voucher Value R6 000**

**2021/2022** R840 941

**2020/2021** R363 180

**Growth %** 132%

**Total Points** 1185

Recruiting online is what these two do best. From their offices in Lambert's Bay they are building their successful Annique Rooibos business online.

# DOWNLINE SALES IN CATEGORIES

## 1 July 2021 to 30 June 2022

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## WINNERS CATEGORY 3

**R500 000 – R699 999**

### 1st Place — Lizette Meyer

**from Estcourt, KwaZulu-Natal**

**Annique Voucher Value R10 000**

**2021/2022** R927 949

**2020/2021** R662 095

**Growth %** 40%

**Total Points** 2154

Lizette is building a big team in a small town. She loves challenges, had an incredibly successful year and even won our Local is Lekker competition. She is constantly challenging herself, moving herself out of her own comfort zone and believes in personal development, always looking for ways to be a better leader to her team.

### 2nd Place — Sharon Tjaden

**from Durbanville, Cape Town**

**Annique Voucher Value R9 000**

**2021/2022** R927 949

**2020/2021** R661 930

**Growth %** 36%

**Total Points** 2067

Sharon did Annique part-time for many years, until she got the opportunity to do it full-time and she never looked back. With hard work and dedication, she built her business, grew phenomenally and had a great year.

### 3rd Place — Amina Cupido

**from Macassar, Western Cape**

**Annique Voucher Value R8 000**

**2021/2022** R662 416

**2020/2021** R502 931

**Growth %** 32%

**Total Points** 1505

This mother of three decided to make complete use of the Annique business opportunity and had a great start when she finished all her Fast Start goals in only 21 days. She is a go-getter, she loves her Annique business and is always up for a challenge.

## WINNERS CATEGORY 4

**R700 000 – R999 999**

### 1st Place — Wilma Liebenberg

**from Kempton Park, Gauteng**

**Annique Voucher Value R13 000**

**2021/2022** R1 396 454

**2020/2021** R904 421

**Growth %** 54%

**Total Points** 1866

Wilma's dream has always been to be her own boss, manage her own time and spend more time with her children, and Annique has managed to help her make this a reality. She has spent hours developing herself and her team and is reaping the fruits of her hard work.

### 2nd Place — Hettie de Bruyn

**from Bloemfontein, Free State**

**Annique Voucher Value R12 000**

**2021/2022** R1 354 036

**2020/2021** R965 726

**Growth %** 40%

**Total Points** 1762

Hettie has years of experience in this industry and says she chooses Annique every day. At month-end you will find her with her laptop, even if it is in bed. She is a hard worker and an amazing Annique Consultant.

### 3rd Place — Petru Pienaar

**from Boksburg, Gauteng**

**Annique Voucher Value R11 000**

**2021/2022** R1 132 808

**2020/2021** R850 361

**Growth %** 33%

**Total Points** 1451

This lady does it all. She is a full-time mom, home schools her kids, runs, grows a successful business and finds time to travel. Petru loves everything great and wonderful about life and says that the Annique opportunity fits in perfectly with her lifestyle, her goals and her daily routine.

# DOWNLINE SALES IN CATEGORIES

## 1 July 2021 to 30 June 2022

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## WINNERS CATEGORY 5
**R1 000 000 - R1 999 999**

### 1st Place — Carien Beneke
**from Bon Accord, Pretoria**

**2021/2022**
R2 155 838
(side volume)

**2020/2021**
R1 907 878

**Growth %**
13%

**Total Points**
1997

**Annique Voucher Value R15 000**

Carien is a strategist, implementer, doer and a wonderful leader for her team. This year she built her side volume business as well as her one strong leg. Carien is also so good with training, hosting Pamper Parties and qualified for the Mauritius incentive tour.

### 2nd Place — Rehana Cajee
**from Ridgeview, Johannesburg**

**2021/2022**
R2 014 105

**2020/2021**
R1 488 472

**Growth %**
35%

**Total Points**
1988

**Annique Voucher Value R15 000**

Rehana is a single mother of three and loves the fact that Annique has given her the opportunity to offer her kids a better life and more opportunities. She is a great team player and loves working with her team and upline. She has grown into an amazing Annique leader.

### 3rd Place — Jacoba Fourie
**from Maitland, Western Cape**

**2021/2022**
R1 867 871

**2020/2021**
R1 277 920

**Growth %**
46%

**Total Points**
1887

**Annique Voucher Value R14 000**

Jacoba started her business with a bang. From the beginning she was focused on building a team and growing her business. Even through personal challenges she persevered and had a very successful year.

## WINNERS CATEGORY 6
**R2 000 000 - R3 999 999**

### 1st Place — Marianne Germishuys
**from Brackenfell, Cape Town**

**2021/2022**
R4 705 843

**2020/2021**
R3 951 757

**Growth %**
19%

**Total Points**
3047

**Annique Voucher Value R20 000**

Marianne has been a successful businesswoman for many, many years and knows everything about running your own business, working long hours and giving great service. She always puts her team and her clients' needs first and is constantly working on plans to help her team grow and succeed.

### 2nd Place — Annelize du Plessis
**from George & Potchefstroom**

**2021/2022**
R4 391 755

**2020/2021**
R3 958 624

**Growth %**
11%

**Total Points**
2709

**Annique Voucher Value R18 000**

Annelize's love for the products and for the people around her is contagious. She joined Annique at a very young age and realised that she can make a successful career out of it. Today, she is the proud upline of a big and successful team, with consultants all the way from the North West to the Eastern Cape.

### 3rd Place — Belinda Fourie
**from Centurion, Gauteng**

**2021/2022**
R3 444 387
(side volume)

**2020/2021**
R2 922 451

**Growth %**
17.86%

**Total Points**
2215

**Annique Voucher Value R16 000**

Belinda Fourie is a team leader in the true sense of the word. She is constantly creating advertisements, organising activities for her team and brainstorming new challenges to help everybody reach their goals and get a step closer to their dreams.

# TITLE PROMOTION

1 July 2021 to 30 June 2022

**Achieving a title of Four Star and above. The consultant achieving the highest title in the shortest time period. Title must be maintained the last 3 months of the reward period.**

## Yandiswa Potwana

**from Cape Town, Western Cape**

**1st Place**

**Annique Voucher Value R4 000**

Yandiswa joined the business in October 2021and reached Four Star status in only 123 days. Her number one motivation for growing in status was to give her children a better education.

## Michelle van Ster

**from Bellville, Cape Town**

**2nd Place**

**Annique Voucher Value R3 000**

Michelle is a true go-getter with lots of strategic plans to grow her business by recruiting new consultants. She reached Manager status after 3 years in the business.

## Tracey-Lee Manning

**from Glenvista, Gauteng**

**3rd Place**

**Annique Voucher Value R2 000**

Tracey-Lee reached the level of Four Star Consultant after 3 and a half years in the business.

**Cash prize R40 000**

# MANAGING DIRECTOR AWARD

**The MD Award is the most prestigious award in Annique.**

**We honour the award winner who:**

* Recruits, builds and grows his/her network
* Achieves exponential growth
* Trains him/herself and his/her team
* Is an Annique Brand Ambassador
* Provides Rewards & Recognition in his/her team
* Uses and knows the products
* Uses the monthly promotions in the Beautè to open new markets

**Our MD award winner for this year, Petro Venter from Gqeberha, is a lady who has had an incredible and successful year.**

**Her total turnover in her business is R23 million.**

**Petro spends her days developing and focussing on the Emerging Markets, recruiting new consultants and training, coaching and helping them to change lives the Rooibos way, every day. As a mother of three she does Annique full-time. She was part of the strategy team and field project leader for the Emerging Markets project.**

# EXTRAORDINARY GROWTH

1 July 2021 to 30 June 2022

**Weighting: 90% Downline Sales, 10% Sales Growth percentage. Must be PAID-AS Title of Three-Star and higher for the last 3 months of the reward. Minimum of 10% growth. 70/30 rule applies Excludes Top 20**

## WINNERS CATEGORY 1

**R200 000 + growth in Downline Sales compared to previous year**

### 1st Place — Zharina Francis

**from Roodepoort, Gauteng**

**2021/2022**
R1 144 543

**2020/2021**
R151 016

**Rand Value Growth**
R993 528

**Annique Voucher Value R25 000**

There is no stopping this mother of one. She is still new to the business and is already an amazing leader who does so much for her consultants. She believes in constant training and loves using WhatsApp as a platform to do business.

### 2nd Place — Marianne Germishuys

**from Brackenfell, Cape Town**

**2021/2022**
R4 705 843

**2020/2021**
R3 951 757

**Rand Value Growth**
R754 087

**Annique Voucher Value R20 000**

Marianne is one of those leaders who truly goes the distance with every consultant in her team. She is always ready with a new challenge or project to help develop her team and help them grow on both a personal and professional level.

### 3rd Place — Charlene Fivaz

**from Lephalale, Limpopo**

**2021/2022**
R1 165 322

**2020/2021**
R428 874

**Rand Value Growth**
R736 448

**Annique Voucher Value R15 000**

Charlene quickly made a name for herself with her caring personality. She truly listens to her clients and understands the importance of having a "problem solving attitude". She is always ready with an Annique answer to any ailment.

## WINNERS CATEGORY 2

**Less than R200 000 growth in Downline Sales compared to previous year**

### 1st Place — Estelle Koster

**from Swaziland**

**2021/2022**
R238 047

**2020/2021**
R47 049

**Rand Value Growth**
R190 998

**Annique Voucher Value R10 000**

Estelle is a dynamic woman. She is innovative and has a passion for her Rooibos business. She always leads by example and she has exceptional leadership skills. She has an amazing husband and two boys who support her.

### 2nd Place — Amelda Macklein

**from Durbanville, Cape Town**

**2021/2022**
R201 110

**2020/2021**
R11 404

**Rand Value Growth**
R189 706

**Annique Voucher Value R8 000**

Amelda joined Annique in 2020, but only really started taking her business seriously a year later. She decided to hold her own Annique Birthday Bash in April and one of her secrets is everybody who buys from her gets a small gift and a personal note.

### 3rd Place — Ros van Wyk

**from Plattekloof, Cape Town**

**2021/2022**
R212 820

**2020/2021**
R23 716

**Rand Value Growth**
R189 104

**Annique Voucher Value R6 000**

Ros joined Annique after years of working in the corporate world. She loves her new Annique business and soon realised the opportunity of corporate gifting. She invested in offering an extra service to her clients and to companies for their functions and events.

# TESTIMONIAL OF THE YEAR

1 July 2021 to 30 June 2022

## Irma Viljoen

**from Standerton, Mpumalanga**

**1st Place**

**Annique Voucher Value R3 000**

Irma is 56 years old and started using the Protein Shake in January 2022. She used it religiously every day while training for the World Wide CrossFit boxes. She ended 39th in Africa in the competition. She reached amazing goals after just two months. As Irma says: "It is never too late to start." She wanted muscles when she was 16 and now at the age of 56, she has a beautiful body. Congratulations Irma.

## Liezl Oberholzer

**from Bergbron, Gauteng**

**2nd Place**

**Annique Voucher Value R2 000**

Liezl shared her amazing testimonial of her little baby girl who, at only 7 weeks old, developed a terrible rash on her body and neck. She was crying and could not sleep. Nothing seemed to work, until she tried the Annique baby products. Within minutes the rash cleared up and she feel asleep.

## Diana Delport

**from Secunda, Mpumalanga**

**3rd Place**

**Annique Voucher Value R1 000**

Diana has an amazing testimonial of her client who got severely burned in her face with cooking oil. After only 4 weeks of applying the Rescue cream and the MTO one cannot believe the results.

# Local is Lekker III Winners

1 February 2021 to 30 June 2022

### 1st place:

**Local holiday to the value of - R20 000**

**Petru Pienaar**

**from Kempton Park, Gauteng**

### 2nd place:

**Local holiday to the value of - R12 000**

**Lizette Meyer**

**from Estcourt, KZN**

### 3rd place:

**Local Holiday to the value of - R9 000**

**Tracy-Lee Manning**

**from Glenvista, Johannesburg South**

### 4th place:

**Local weekend getaway to the value of - R5 000**

**Leutje van Wyk**

**from Kuils River, Western Cape**

### 5 th place:

**Annique Voucher Value - R2 000**

**Elzanne Bensley**

**from Kuils River, Western Cape**

# MAURITIUS QUALIFIERS

**Adele Goosen**
from Durbanville

**Annalize Klopper**
from Pretoria

**Anna-Marie Craven**
from Alberton

**Annelize du Plessis**
from Potchefstroom / George

**Betsie Muller**
from Vleesbaai

**Carien Beneke**
from Pretoria

**Elmien Goosen**
from Durbanville

**Elsie Griesel**
from Pretoria

**Henriëtte Badenhorst**
from Boksburg

**Ingrid Delport**
from Boksburg

**Lané Bronkhorst**
from Pretoria

**Lucille Steenkamp**
from Plattekloof

**Marietha Bester**
from Parow

**Martie Kruger**
from Centurion

**Michelle Goodwin**
from Pretoria

**Michelle Lettau**
from Pretoria

**Mietzi Hagen**
from Worcester

**Minnie Mostert**
from Mossel Bay

**Sarie Steenkamp**
from Calitzdorp

**Susan van Dyk**
from Stellenridge

**Première Lucky Draw winner**

**Vanessa Botha**
from Pretoria

**Veronica Bezuiden-hout**
from Boksburg