



# Fast Start



## Questions and Answers for New Consultants and Sponsors

Your first 90-days in your Annique career is known as the Fast Start period. We love to reward new consultants with gifts. Learn more about the Fast Start programme in this question & answer document.

February 2022

**ANNIQUE**  
**rooibos**

## FAST START *your business in ANNIQUE*

At Annique, we know that the more products you have on hand to sample, the more you can sell. That is why we reward **New Consultants** and their **Sponsor** with **FREE** product rewards or cash to use as samples or to add to the products you use in your business. Your first 60 days in your Annique career is known as the **Fast Start** period.

**40 DAY \$1 Achieve Sale!** **R4400**

**70 DAY \$1 Achieve Sale!** **R8800**

**90 DAY \$1 Achieve Sale!** **R13200**

**Fast Start Gift VALUE R700** \*Choose your own products

**Fast Start Gift VALUE R1500** \*Choose your own products

**Fast Start Gift VALUE R1700** \*Choose your own products

**Job today and you can earn additional **R200 CASH** on your Personal Sales and your team, plus extra gifts and rewards.**

**Reward for Sponsor** **R200 CASH** \*If your new Consultant achieves her or his 90-day target.

**Reward for Sponsor** **R400 CASH** \*If your new Consultant achieves her or his 70-day target.

**Reward for Sponsor** **R600 CASH** \*If your new Consultant achieves her or his 60-day target.

**Easily achieve the target above by using a few or all of the following activities:**

- Host a Learning Circle
- Host a Wellness Day
- Make-up Workshops
- Team Building
- Participate in a Business
- Round Round
- Personal Sales
- Activities
- Social Media Marketing

**Version 1 Aug 2017**

1 From what day does the Fast Start programme start?

From the first order invoice date.

2 If I do not qualify for the first reward in the programme, can I still qualify for rewards two and three?

Yes

3 If I do not qualify for the first or second reward in the programme, can I still qualify for reward three?

Yes

4 Can any new consultant participate in the Fast Start programme?

Yes



5

If I, as a new consultant, qualify with R13 200 FSS (Fast Start sales) in 29 days, will I qualify for all three rewards immediately?

Yes



6

What do I need to do to receive my Fast Start product rewards?

*You need to place an order on the Annique Store within 90 days from the date you qualify. It will expire thereafter. The qualifier can choose any products to the value of qualification - full price products and any specials. Normal distribution costs apply. Order these products under the section on the Annique Store - Claim your Award. The date of qualification is published under the Notification section on the Annique Store.*



7

When do you pay the Fast Start Cash Reward to the Sponsor?

*Together with Additional Discounts and Rewards into the Sponsor's bank account around the 20th of the following month.*



8

Does the 40, 70, 90 days include Saturdays, Sundays and public holidays.

Yes

*But it also includes any days Home Office is closed like over the Christmas period. These dates will be communicated. The qualified consultant must therefore make sure he/she orders their products before the cut-off.*



9

If day 40 falls on a Friday and I place my order after 12:00, will it still count?



*No, unfortunately not. Annique Home Office will not be able to process the order before cut-off. Annique Home Office is closed on weekends and public holidays. Therefore we would advise to place the order before the day of expiration.*

10

Are there any criteria for the Sponsor to receive the Fast Start Reward?



*Yes. The Sponsor must be Additional Discount qualified in the same month the consultant in her team qualified for the Fast Start Gift. This means the sponsor must have Personal Sales of R800 (discountable and non-discountable) in the month of qualification.*

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Will the Fast Start Sponsor Reward roll over to the next month for payment when the Sponsor is not Additional Discount Qualified?



*No, the Sponsor must be Additional Discount qualified in the same month her Consultant qualified for the reward.*



*NB: ONLY discountable products count towards the Fast Start goals. The new consultant's online shop sales also count as part of your Fast Start goals.*

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